

Starting a Team

"A key to success for teams is making sure all team members are assigned (and understand) specific roles and responsibilities."

Creating Your A-Team | Wealth Management

What is a high net worth individual?

Most experts agree that a high net worth individual - or HNWI - is someone who has between \$1 million and \$5 million in liquid assets.

However, there's no official definition. Financial institutions and businesses often set different thresholds for high net worth. Jovan Johnson, a certified financial planner and owner of Piece of Wealth Planning in Atlanta, considers a \$500,000 net worth high, or an income above \$400,000. "Once you pass that you enter not only a higher tax bracket, but there's many other complexities that come with that," Johnson says.-

How high is your net worth?

Net worth is traditionally calculated by subtracting all liabilities from all assets. High net worth is based only on liquid assets. Enter your values in the calculator below to find your number.

High Net Worth: What It Means to Be a HNWI - NerdWallet



For Calculator -

You may want to use these Professionals for both your Personal and Projects Teams

Start having Meetings / Interviews to set up the Professional Team now. You do not have to wait until after your Exchange appointment

The Professional Team hired by the trust will include but not be limited to:

- > 1. CPA or general accountant
- ➤ 2. Tax accountant/strategist
- > 3. Estate or trust attorney
- > 4. Wealth strategist
- > 5. Chief financial officer for the core trust
- > 6. Investment advisor
- > 7. Financial advisor
- > 8. Insurance advisor
- > 9. Philanthropic giving specialist
- > 10. Trust manager
- > 11. Board of trustees for the core trust
- > 12. Personal assistant
- > 13. Security adviser
- > 14. Private Investigator

You might not need all of these people based on how much you have and what your plans are for projects. This is an idea on what you need to be looking for.

Remember to add any of them to your NDA addendum if you know who you will be working with post appointment

Reading & References

<u>High-Net-Worth Private Banking [How to Qualify] - GlobalBanks</u>

Best Banks for High-Net-Worth Families | Kiplinger

Private Banking for High Net Worth Individuals - Financialized.com

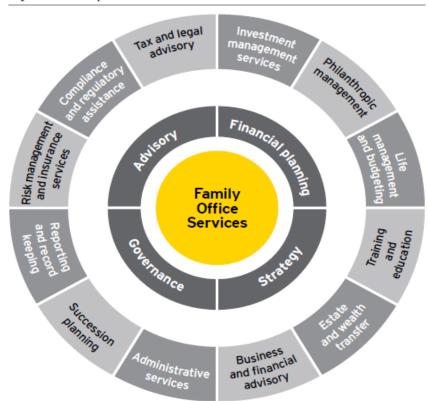
Chase vs. Wells Fargo High-Net-Worth Accounts: What's the Difference?

High Net Worth: What It Means to Be a HNWI - NerdWallet

Disclaimer: These are for Educational and Informational purposes only. We are not Attorneys or Financial Advisors.

FAMILY OFFICE SERVICES DIAGRAM

Figure 2.1. Family office services



<u>Professionals that you may want on your team:</u>

Accounting/Tax Human Resources

<u>Acquisitions</u> <u>Independent Wealth Management Services</u>

<u>Administrative Assistance</u> <u>Insurance</u>

Art Advisory/Collections Management Interior Design & Consultancy

<u>Asset Management</u> <u>International Foreign Exchange</u>

<u>Aviation Safety Training</u> <u>Legal</u>

Brand Identity/Web design/Marketing Medical/Health

<u>Charity/Philanthropy</u> <u>Mobile & Telecommunications</u>

<u>Compliance/Oversight</u> <u>Multi-Dimensional Governance</u>

<u>Concierge</u> <u>Multi Family Office</u>

<u>Consultancy</u> <u>PR/Communications</u>

<u>Digital Gold</u> <u>Private Aircraft Management & Charter</u>

<u>Digital Privacy & Cyber Security</u>
<u>Private Family Office</u>

<u>Education Consultancy & Private Tuition</u>
<u>Property Advisory</u>

<u>Employee Screening</u> <u>Property - Hotel Advisory</u>

Events & Lifestyle Management/Consultancy Property Search (Commercial)

<u>Family Office Software Solutions</u>
<u>Property Search (Residential)</u>

<u>Family Video Biographies</u> <u>Property Search (International)</u>

Genealogy and Family History Security & Risk Management Consultancy

<u>Governance Specialists</u> <u>Security/Protective Services</u>

Home Entertaining & Party Service Succession & Estate Planning

Disclaimer: These are for Educational and Informational purposes only. We are not Attorneys or Financial Advisors.

Technology Advisors		Venture Capital Investments	
Training		VIP Travel	
<u>Trust & Fiduciary</u>			
List any others that you may want to look into hiring for your team:			

Disclaimer: These are for Educational and Informational purposes only. We are not Attorneys or Financial Advisors.